Performance Summary									
Annualized Performance	1Q 2024	1 Year	3 Years	5 Years	7 Years	10 Years			
Gross of Fees	5.21	16.66	6.51	9.32	7.10	7.46			
Net of Fees	5.05	15.89	5.80	8.59	6.36	6.70			
Benchmark	6.07	21.33	5.36	9.38	7.74	7.68			

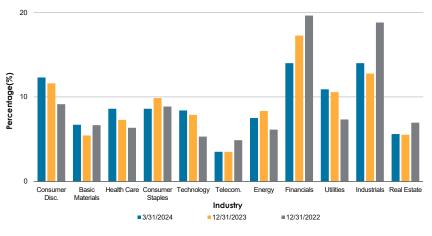
Benchmark: Russell 2500™ Value Index. Periods greater than one year are annualized. Performance represents the SMID Cap Value composite. Performance is shown gross and net of management fees and includes reinvestment of dividends and other income. Gross returns will be reduced by investment advisory fees and other expenses that are incurred in the management of the account. Figures have been rounded to the nearest hundredth. Net of fee performance was calculated using the actual management fees charged. Past performance is no guarantee of future results. TSW's advisory fees are described in its Form ADV Part 2A. It is not possible to invest directly in an index. Please see "Important Disclosure Information" and "Index Definitions" at the end of this document.

Characteristics	Portfolio	Benchmark
Price/Cash Flow	8.2x	9.5x
Price/Earnings (NTM)	11.7x	14.4x
3-5 Year Fwd. EPS Growth	14.0%	10.5%
Weighted Average Market Cap (\$ Billion)	\$5.7	\$8.1
Median Market Cap (\$ Billion)	\$4.7	\$1.4
Number of Stocks	86	1,854
Dollar Turnover	59.4%	-
Name Turnover	33.0%	-

Benchmark: Russell 2500™ Value Index.

Source: FactSet, Russell Investments (April 2024). Characteristics are run on a single account in the SMID Cap Value composite and are subject to change. Turnover reflects one-year annualized data.

## **INDUSTRY WEIGHTS**



## **COMPOSITE AUM**

\$954.3 Million as of 3/31/2024

## **INVESTMENT VEHICLES**

- Separate Account
- Collective Investment Trust
- DST

## **INVESTMENT TEAM**

Brett P. Hawkins, CFA
Co-Portfolio Manager
Scott H. Miller, CFA
Research Analyst
R. Michael Creager, CFA
Research Analyst

Roger W. Porter Research Analyst Michael B. Robertson, CFA Research Analyst

Bryan F. Durand, CFA Research Analyst

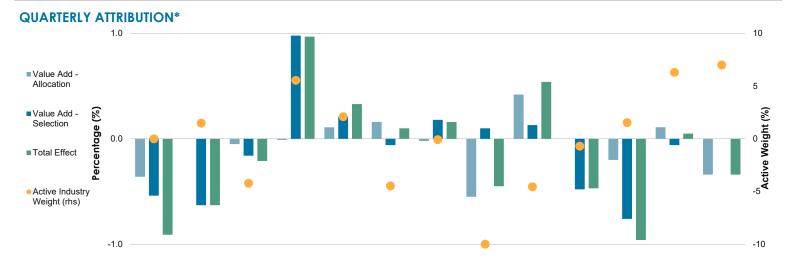
## PROCESS HIGHLIGHTS

- · Bottom-up fundamental process
- Searching for inexpensive companies, exhibiting signs of positive change
- Repeatability: Track-record has been driven by stock selection rather than macro bets
- Long-term investment horizon

Industry Weights	% of Portfolio	% of Benchmark
Consumer Discretionary	12.3	15.3
Basic Materials	6.7	4.4
Health Care	8.6	7.4
Consumer Staples	8.6	2.5
Technology	8.4	8.3
Telecom.	3.5	1.3
Energy	7.5	5.7
Financials	14.0	19.1
Utilities	10.9	3.9
Industrials	14.0	22.9
Real Estate	5.6	9.3

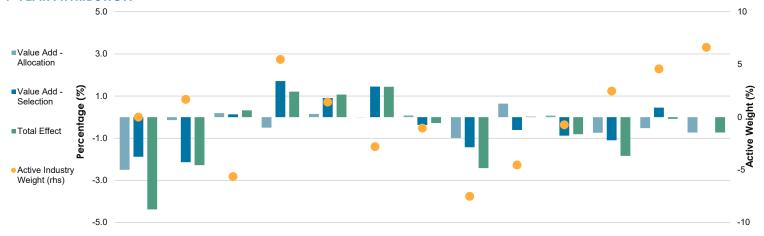
Benchmark: Russell 2500™ Value Index. Source: FactSet, Russell Investments (April 2024). Sector weights are run on a single account in the SMID Cap Value composite and, due to rounding, may not add up to 100.0%.

# SMID CAP VALUE



Attribution	Total	Basic Materials	Consumer Disc.	Consumer Staples	Energy	Financials	Health Care	Industrials	Real Estate	Tech.	Telecom.	Utilities	Cash
Active Industry Weight	0.00	1.49	-4.22	5.55	2.10	-4.47	-0.08	-10.00	-4.55	-0.69	1.54	6.31	7.01
Portfolio Return	5.17	-6.25	6.01	18.01	13.26	2.25	8.93	12.35	-0.53	1.01	-27.29	7.01	1.31
Benchmark Return	6.07	5.09	7.35	5.47	10.54	2.70	6.36	11.64	-2.64	7.13	-7.32	7.86	0.00
Value Add - Allocation	-0.36	0.00	-0.05	-0.01	0.11	0.16	-0.02	-0.55	0.42	0.00	-0.20	0.11	-0.34
Value Add - Selection	-0.54	-0.63	-0.16	0.98	0.21	-0.06	0.18	0.10	0.13	-0.48	-0.76	-0.06	0.00
Total Effect	-0.91	-0.63	-0.21	0.97	0.33	0.10	0.16	-0.45	0.54	-0.47	-0.96	0.05	-0.34

### 1-YEAR ATTRIBUTION\*



Attribution	Total	Basic Materials	Consumer Disc.	Consumer Staples	Energy	Financials	Health Care	Industrials	Real Estate	Tech.	Telecom.	Utilities	Cash
Active Industry Weight	0.00	1.69	-5.64	5.48	1.43	-2.80	-1.04	-7.52	-4.54	-0.73	2.48	4.58	6.62
Portfolio Return	16.94	-16.87	22.03	32.22	37.98	35.19	2.27	25.52	-0.74	12.18	-36.95	10.46	5.33
Benchmark Return	21.32	13.88	19.90	11.48	24.09	26.55	9.71	37.00	8.83	23.78	-8.34	4.94	0.00
Value Add - Allocation	-2.50	-0.14	0.19	-0.50	0.15	-0.01	0.08	-0.99	0.64	0.07	-0.74	-0.52	-0.73
Value Add - Selection	-1.88	-2.14	0.13	1.71	0.91	1.45	-0.37	-1.43	-0.61	-0.88	-1.10	0.45	0.00
Total Effect	-4.38	-2.28	0.32	1.21	1.07	1.44	-0.28	-2.42	0.02	-0.81	-1.84	-0.08	-0.73

Benchmark: Russell 2500™ Value Index. Source: FactSet, Russell Investments (April 2024).

<sup>\*</sup>Attribution is representative and presented on a single account in the SMID Cap Value composite and should not be considered a performance presentation. TSW does not offer sector-specific advisory services. Please refer to the GIPS® Performance Presentation and Performance Summary page for detailed composite performance and disclosures. Composite performance returns and attribution data can vary; performance returns are transaction based and attribution is holdings based. Differences in accounts holding foreign securities may also be due to variances in the daily spot rates used to calculate return. Attribution is presented gross of fees and includes the reinvestment of dividends and other income but does not reflect transaction costs and the deduction of investment advisory fees. The client's actual portfolio return will be reduced by the advisory fees and other expenses it may incur. This publication is not complete without the GIPS® Performance Presentation and Performance Summary page. Please see "Important Disclosure Information" and "Index Definitions" at the end of this document.



# SMID CAP VALUE

Company Name	Industry	Average Weight (%)	Contribution to Return (%)
TOP TEN			
Vontier Corp.	Other Transportation	1.6	0.5
White Mountains Insurance Group Ltd	Multi-Line Insurance	2.5	0.5
WK Kellogg Co	Food: Specialty/Candy	0.9	0.4
Vistra Corp.	Electric Utilities	0.7	0.3
Graphic Packaging Holding Company	Containers/Packaging	1.8	0.3
GEO Group Inc.	Miscellaneous Commercial Services	1.0	0.3
Post Holdings, Inc.	Food: Specialty/Candy	1.3	0.3
Catalent Inc.	Pharmaceuticals: Major	1.0	0.3
Huntington Ingalls Industries, Inc.	Aerospace & Defense	2.0	0.3
Cannae Holdings, Inc.	Restaurants	1.7	0.3
BOTTOM TEN			
New York Community Bancorp Inc.	Savings Banks	0.7	-0.9
Liberty Broadband Corp. Class C	Wireless Telecommunications	1.8	-0.6
Compass Minerals International, Inc.	Chemicals: Specialty	1.3	-0.5
Air Transport Services Group, Inc.	Airlines	1.5	-0.4
Spirit Airlines, Inc.	Airlines	0.1	-0.3
Columbia Banking System, Inc.	Regional Banks	1.0	-0.3
Clarivate PLC	Miscellaneous Commercial Services	1.4	-0.3
Kennedy-Wilson Holdings, Inc.	Real Estate Development	0.8	-0.3
Extreme Networks, Inc.	Computer Peripherals	0.5	-0.2
GoPro, Inc. Class A	Electronics/Appliances	0.3	-0.2

Top and Bottom C	ontributors - 1 Year*
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Company Name	Industry	Average Weight (%)	Contribution to Return (%)	
TOP TEN				
Vistra Corp.	Electric Utilities	1.2	1.1	
Vontier Corp.	Other Transportation	1.6	1.0	
Huntington Ingalls Industries, Inc.	Aerospace & Defense	2.0	0.9	
ANI Pharmaceuticals, Inc.	Biotechnology	1.1	0.8	
GEO Group Inc.	Miscellaneous Commercial Services	1.0	0.8	
SLM Corp.	Finance/Rental/Leasing	1.0	0.7	
News Corporation Class A	Publishing: Newspapers	1.3	0.7	
Louisiana-Pacific Corporation	Forest Products	1.0	0.7	
White Mountains Insurance Group Ltd.	Multi-Line Insurance	2.2	0.6	
Spectrum Brands Holdings, Inc.	Electronics/Appliances	1.8	0.6	
BOTTOM TEN				
Compass Minerals International, Inc.	Chemicals: Specialty	1.4	-0.9	
Air Transport Services Group, Inc.	Airlines	1.8	-0.7	
Bio-Rad Laboratories, Inc. Class A	Medical Specialties	1.9	-0.6	
Liberty Broadband Corp. Class C	Wireless Telecommunications	1.7	-0.5	
GrafTech International Ltd.	Electrical Products	0.5	-0.5	
Green Dot Corporation Class A	Miscellaneous Commercial Services	0.7	-0.5	
Kennedy-Wilson Holdings, Inc.	Real Estate Development	0.8	-0.5	
New York Community Bancorp Inc	Savings Banks	1.0	-0.5	
EchoStar Corporation Class A	Specialty Telecommunications	1.0	-0.4	
Assertio Holdings, Inc.	Pharmaceuticals: Major	0.1	-0.4	

Benchmark: Russell 2500™ Value Index. Source: FactSet, Russell Investments (April 2024).

Benchmark: Russell 2500 M Value Index. Source: FactSet, Russell Investments (April 2024).
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SMID Cap Value GIPS® Composite	12/31/2014 – 12/31/2024
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	Composite Returns		Composite Returns Index Returns 3 Yr. Annualized Standard Deviation					Dispersion	Assets			
 Period	Total Gross Return AWR	Total Net Return AWR	Index	Composite Gross	Index	Internal Equal Weighted	Number of Portfolios	Composite (MM)	Total Firm (MM)			
2014	8.68%	7.82%	7.11%	11.00%	11.41%	0.51%	30	1,092.93	11,651.76			
2015	-0.87%	-1.64%	-5.49%	11.78%	12.19%	0.37%	30	1,091.06	14,082.41			
2016	19.34%	18.43%	25.20%	11.70%	13.36%	0.54%	29	1,246.20	18,842.10			
2017	7.04%	6.25%	10.36%	10.46%	11.98%	0.43%	31	1,354.46	23,547.95			
2018	-11.72%	-12.39%	-12.36%	13.01%	13.77%	0.46%	24	962.87	18,760.02			
2019	23.13%	22.28%	23.56%	14.55%	14.43%	0.47%	17	1,014.27	19,849.59			
2020	4.83%	4.13%	4.88%	26.34%	25.40%	1.48%	16	1,078.59	21,468.38			
2021	23.45%	22.64%	27.78%	25.21%	24.49%	0.53%	14	1,190.52	23,630.26			
2022	-6.49%	-7.11%	-13.08%	26.83%	26.84%	0.32%	13	990.78	18,624.78			
2023	12.27%	11.53%	15.98%	18.05%	20.99%	0.59%	11	769.52	18,853.62			

#### Benchmark: Russell 2500™ Value

- 1. Thompson, Siegel & Walmsley LLC ("TSW") claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. TSW has been independently verified for the periods January 1, 2011 through December 31, 2022. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The SMID Cap Value composite has had a performance examination for the periods January 1, 2011 through December 31,2022. The verification and performance examination reports are available upon request.
- 2. TSW is a Delaware limited liability company and an SEC registered investment adviser founded in 1969 in Richmond, Virginia, investing in domestic and international equities and fixed income securities for a broad array of clients. Since 1985 TSW has operated under a parent company structure. Currently, TSW operates as an indirect wholly owned subsidiary of Perpetual Limited.
- 3. TSW's list of composite descriptions and definitions, pooled fund descriptions for limited distribution pooled funds, and broad distribution pooled funds list are available upon request.
- 4. TSW's policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.
- 5. The composite includes fully discretionary segregated portfolios greater than \$500K managed with the SMID Cap Value strategy that invests mostly in undervalued small and mid-sized, US exchange-listed, equity securities.
- 6. The Gross and Net performance stated above reflects the deduction of trading expenses and the reinvestment of dividends and other income. Portfolio returns are net of all foreign non-reclaimable withholding taxes. Reclaimable withholding taxes are recognized if and when received. Gross performance does not include the deduction of investment management fees. Net performance reflects actual investment management fees charged to fee paying portfolios in the composite. TSW's portfolio level performance process uses a daily time-weighted, Modified Dietz, rate of return calculation, on a trade date basis using accruals for dividends and fixed income, while treating cash flows as beginning of day transactions. Daily performance periods are geometrically linked to create the monthly performance return.
- 7. TSW requests that any third party investment management consultant provide our performance data only on a one-on-one basis. Please disclose the following: Gross performance results are presented after trading expenses but before investment management fees. The investment management fees for a segregated portfolio, in this strategy, are generally billed quarterly based on the annual fee schedule shown below:

This composite includes two pooled funds:

TSW SMID Cap Value Collective Trust

TSW SMID Cap Value Equity Fund

Advisory Fee

0.85%

0.85%

0.85%

A portfolio's return will be reduced by this and other related expenses. The actual fee charged to an individual portfolio may vary from the stated schedule depending on a number of factors including type and size.

- 8. The SMID Cap Value composite creation date: December 31, 2003, Inception date: December 31, 2003. All portfolios represented in this composite are valued at calendar month-end. Annual rates of return are calculated by linking the monthly returns using trade date valuations. All performance is expressed in U.S. dollars.
- 9. The benchmark utilized is the Russell 2500™ Value Index and is based upon total return. The Russell 2500™ Value Index measures the performance of those Russell 2500™ companies with lower price-to-book-ratios and lower forecasted growth values. The Russell 2500™ Index measures the performance of the 2,500 smallest companies in the Russell 3000® Index. The benchmark returns include dividends and other earned income, but do not include any trading expenses, management fees or any other expenses. The benchmark returns are not covered by the report of independent verifiers. It is not possible to invest directly in an index.
- 10. Internal dispersion is calculated using the equal-weighted standard deviation of monthly gross-of-fee returns of all portfolios that were included in the composite for the full year. The statistical measurement of internal dispersion for composites with five (5) or less portfolios for the year is not considered meaningful and, accordingly, has not been presented. "n.m" = "Not Meaningful." The three-year annualized ex-post standard deviation, using monthly gross-of-fee returns, measures the variability of the composite and the benchmark returns over the preceding 36-month period. It is not required to be presented when a full 36-months of composite performance is not yet available.
- 11. The significant cash flow policy for this composite states: Portfolios with a net cash flow that exceed 25% of the beginning market value of the portfolio for the month are removed from the composite. Portfolios are returned to the composite the following month, provided there no additional significant flows and the portfolio continues to meet criteria for composite inclusion.
- 12. Historical performance results are not indicative of the future investment performance of TSW.
- 13. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.

Reviewed March 2024

# SMID CAP VALUE

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**GENERAL DISCLOSURE:** Data as of 3/31/2024 unless otherwise noted. Comments and general market related projections are based on information available at the time of writing and believed to be accurate; are for informational purposes only, are not intended as individual or specific advice, may not represent the opinions of the entire firm and may not be relied upon for future investing. Certain information contained in this material represents or is based upon forward-looking statements, which can be identified by the use of terminology such as "may", "will", "should", "expect", "anticipate", "target", "project", "estimate", "intend", "continue" or "believe" or the negatives thereof or other variations thereon or comparable terminology. Due to various risks and uncertainties, actual events or results or the actual performance of an Account may differ materially from those reflected or contemplated in such forward-looking statements. Ned Davis charts are created by a third-party and are exempt from the internal compliance review process. Investors are advised to consult with their investment professional about their specific financial needs and goals before making any investment decisions. Past performance is not indicative of future results.

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INDUSTRY WEIGHTINGS & PORTFOLIO CHARACTERISTICS DISCLOSURE: The industry weightings and portfolio characteristics are presented as of the date shown on this presentation and may change without notice. A complete list of industry weightings and individual security positions are available on request by contacting us at TSWinfo@tswinvest.com.

**EQUITY SECURITIES RISK:** Equity securities generally have greater risk of loss than debt securities. Stock markets are volatile, and the value of equity securities may go up or down, sometimes rapidly and unpredictably. The value of equity securities fluctuates based on real or perceived changes in a company's financial condition, factors affecting a particular industry or industries, and overall market, economic and political conditions. If the market prices of the equity securities owned by the strategy fall, the value of your investment in the strategy will decline. Your portfolio may lose its entire investment in the equity securities of an issuer. A change in financial condition or other event affecting a single issuer may adversely impact securities markets as a whole.

PRINCIPAL RISK: Risk is inherent in all investing. Many factors and risks affect performance. The value of your investment, as well as the amount of return you receive on your investment, may fluctuate significantly day to day and over time. You may lose part or all of your investment in your portfolio or your investment may not perform as well as other similar investments. An investment in the strategy is not a bank deposit and is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. You may lose money if you invest in this strategy.

**VALUE INVESTING RISK**: The prices of securities TSW believes are undervalued may not appreciate as anticipated or may go down. The value approach to investing involves the risk that stocks may remain undervalued, undervaluation may become more severe, or perceived undervaluation may actually represent intrinsic value. Value stocks as a group may be out of favor and underperform the overall equity market for a long period of time, for example, while the market favors "growth" stocks.

For additional information regarding potential risks to your investment please see risk disclosures in our Form ADV Part 2A found here https://www.tswinvest.com.

# **INDEX DEFINITIONS**

RUSSELL 2500™ VALUE INDEX: The Russell 2500™ Value Index measures the performance of the small to mid-cap value segment of the U.S. equity universe. It includes those Russell 2500 companies with relatively lower price-to-book ratios, lower I/B/E/S forecast medium term (2 year) growth and lower sales per share historical growth (5 years).

For quarterly commentary, please visit our website at www.tswinvest.com or contact us at tswinfo@tswinvest.com.

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