

# MULTI-ASSET INCOME

## STRATEGY DESCRIPTION

TSW Multi-Asset Income strategy was developed to meet the needs of clients seeking a high yielding, low volatility approach to the equity market. The strategy is designed to provide clients downside protection and a significant yield premium versus the S&P 500® Index, with a portfolio that is correlated to and able to participate in the long-term appreciation of the equity market. The strategy combines TSW's expertise in managing mid and large cap equities, preferred equities and high yield bonds, enabling us to take advantage of relative value opportunities between different parts of the capital structure.

## STRATEGY OBJECTIVES

- » **Primary Objective:** High current income – S&P 500® Index dividend yield plus 3 – 5%
- » **Secondary Objective:** Strong risk-adjusted returns vs. the S&P 500® Index over a market cycle

Investment Strategy: Consistent Yield, Lower Risk Profile & Equity-Like Returns

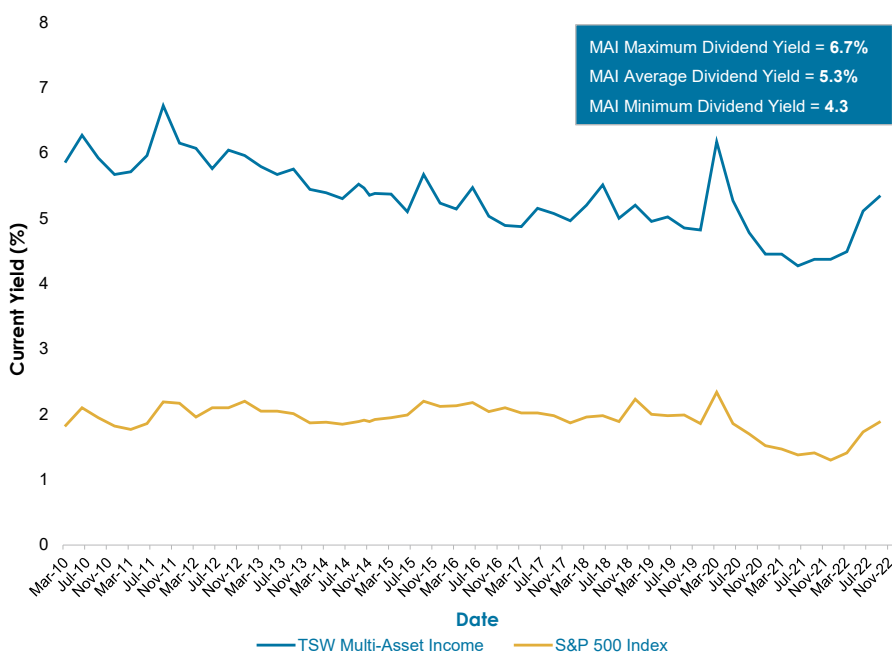
Performance - Multi-Asset Income Composite (%)

Annualized Performance	4Q 2022	1 Year	3 Years	5 Years	10 Years
Gross of Fees	6.66	-10.01	6.49	7.40	8.62
Net of Fees	6.60	-10.21	6.24	7.12	8.28
Benchmark	7.56	-18.11	7.66	9.42	12.56

Benchmark: S&P 500® Index

Periods less than one year are not annualized. Performance represents the Multi-Asset Income composite. Performance is shown gross and net of management fees and includes reinvestment of dividends and other income. Gross returns will be reduced by investment advisory fees and other expenses that are incurred in the management of the account. Net of fee performance was calculated using the actual management fees charged. These figures have been rounded to the nearest hundredth. Past performance is no guarantee of future results. It is not possible to invest directly in an index. Please see "Important Disclosure Information" and "Index Definitions" at the end of this document.

## CURRENT YIELD OVER TIME



Source: FactSet (January 2023), FIS Global InvestOne. Characteristics are run on a single account in the Multi-Asset Income composite.

## COMPOSITE AUM

\$714.3 Million as of 12/31/2022

## INVESTMENT VEHICLES

- » Separate Account
- » Mutual Fund

## INVESTMENT TEAM

William M. Bellamy, CFA  
Portfolio Manager

David L. McMackin, CFA  
Research Analyst

Charles J. Finley, CFA  
Research Analyst

## PRODUCT OVERVIEW

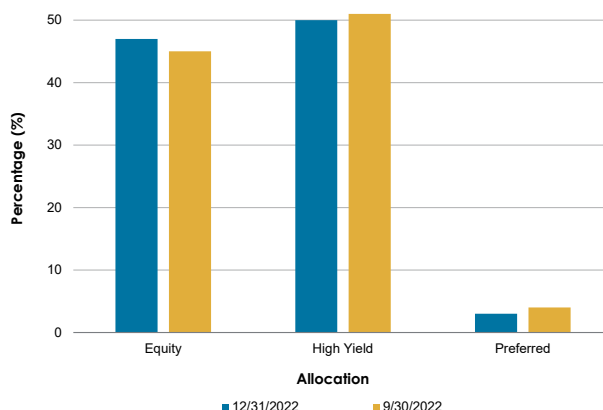
- Income objective of 300-500 bps over the S&P 500® Index dividend yield
- No leverage, no derivatives
- Tactically manage risk within corporate capital structure
- Focus on security selection through bottom-up fundamental analysis

## Characteristics - 3 Years Annualized

Characteristics - 3 Years Annualized	Portfolio	Benchmark
Correlation vs. Market	0.96	1.00
Standard Deviation	15.37%	21.16%
Sharpe Ratio	0.36	0.33
Beta vs. Market	0.70	1.00
Alpha	0.57%	0.00%
Current Yield	4.88%	1.77%

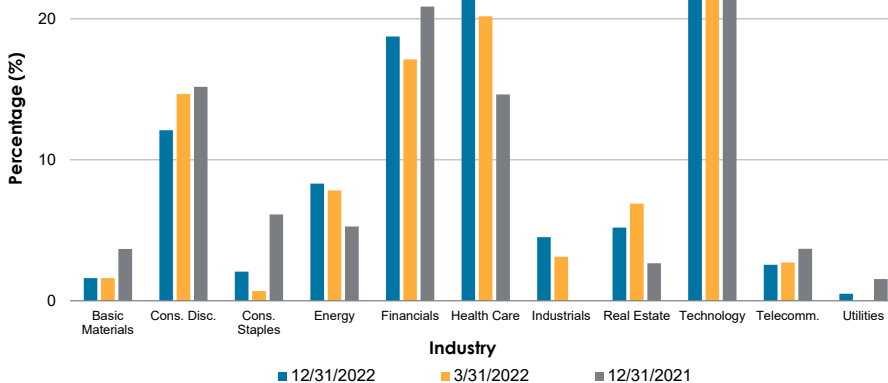
Benchmark: S&P 500® Index  
Source: eVestment Alliance, Bloomberg S&P Dow Jones Indices LLC, a division of S&P Global. Summary statistics are computed using monthly data.

## PORTFOLIO MIX



Source: FactSet (January 2023). Characteristics are run on a single account in the Multi-Asset Income composite.

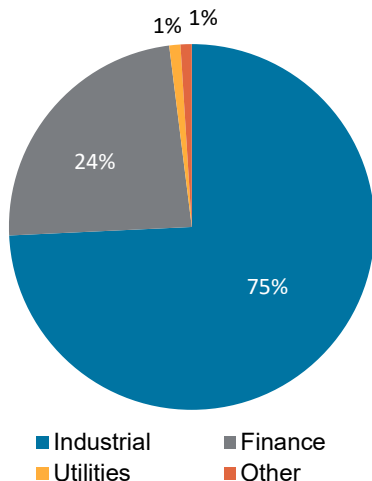
EQUITY INDUSTRY WEIGHTS



Equity Industry Weights	% of Portfolio	% of Benchmark
Basic Materials	1.6	2.0
Consumer Discretionary	12.1	13.0
Consumer Staples	2.1	6.5
Energy	8.3	5.4
Financials	18.7	11.3
Health Care	21.6	15.0
Industrials	4.5	13.1
Real Estate	5.2	2.8
Technology	22.9	24.7
Telecommunications	2.5	2.7
Utilities	0.5	3.4

Benchmark: S&P 500® Index. Source: FactSet (January 2023). Industry weights are run on a single account in the Multi-Asset Income composite and, due to rounding, may not add up to 100.0%.

BOND SECTOR WEIGHTS



Source: FactSet (January 2023). Weights may not add up to 100% due to rounding. Characteristics are run on a single account in the Multi-Asset Income composite. Credit characteristics include bonds and preferred equity securities.

Top 10 Equity Holdings	Weight (%)
1 Apple Inc.	2.7
2 Merck & Co., Inc.	2.1
3 Alphabet Inc.	1.8
4 Pfizer Inc.	1.7
5 MetLife, Inc.	1.6
6 Johnson & Johnson	1.6
7 United Parcel Service, Inc.	1.6
8 Microsoft Corporation	1.6
9 Chevron Corporation	1.5
10 AbbVie, Inc.	1.5
<b>Total</b>	<b>17.7</b>

Source: FactSet (January 2023). Holdings are run on a single account in the Multi-Asset Income composite. See "Holdings" Disclosure.

Top 10 Bond Holdings	Weight (%)
1 Pilgrim's Pride Corporation	0.9
2 United Natural Foods, Inc.	0.8
3 J.b. Poindexter & Co., Inc.	0.7
4 G-iii Apparel Group, Ltd.	0.7
5 Marriott Ownership Resorts, Inc.	0.7
6 Forestar Group Inc.	0.7
7 Transdigm, Inc.	0.6
8 Colt Merger Sub, Inc.	0.6
9 Stonex Group Inc.	0.6
10 Ati, Inc.	0.6
<b>Total</b>	<b>6.8</b>

Source: FactSet (January 2023). Holdings are run on a single account in the Multi-Asset Income composite. See "Holdings" Disclosure.

## MULTI-ASSET INCOME GIPS® PERFORMANCE PRESENTATION

12/31/2012- 12/31/2022

Period	Composite Returns		Benchmark Returns		3 Yr. Ex Post Standard Deviation			Dispersion	Assets			
	Total Gross Return AWR	Total Net Return AWR	Primary Benchmark	Secondary Benchmark	Composite Gross	Primary Benchmark	Secondary Benchmark	Internal Equal Weighted	Number of Portfolios	Composite (MM)	Total Firm (MM)	% Non Fee Paying
2013	16.82%	16.32%	32.39%	21.36%	7.26%	12.11%	9.22%	0.46%	8	18.86	7,176.99	8.47%
2014	9.43%	9.04%	13.69%	9.55%	5.84%	9.10%	6.67%	0.66%	11	103.44	11,651.76	0.00%
2015	0.17%	-0.20%	1.39%	-0.21%	6.42%	10.62%	8.01%	0.49%	11	102.84	14,082.41	0.00%
2016	9.62%	9.22%	11.96%	13.15%	6.43%	10.74%	8.08%	0.61%	10	59.23	18,842.10	0.00%
2017	14.02%	13.64%	21.83%	15.69%	5.72%	10.06%	7.53%	0.60%	11	204.41	23,547.95	0.00%
2018	-2.58%	-2.89%	-4.38%	-3.28%	6.28%	10.95%	7.71%	0.55%	9	221.15	18,760.02	0.00%
2019	21.45%	21.11%	31.49%	24.80%	6.68%	12.10%	8.58%	1.19%	9	345.08	19,849.59	0.00%
2020	12.36%	12.08%	18.40%	13.72%	13.42%	18.79%	14.32%	2.06%	7	360.51	21,468.38	0.00%
2021	19.42%	19.14%	28.71%	18.63%	12.83%	17.41%	13.36%	n.m.	7	681.81	23,630.26	0.00%
2022	-10.01%	-10.21%	-18.11%	-15.01%	15.37%	21.16%	16.52%	2.22%	7	714.35	18,624.78	0.00%

Reported in: USD TWR = Time-Weighted Return

Primary Benchmark: S&amp;P 500® Index

Secondary Index: Blend of 60% S&amp;P 500® Index and 40% Bank of America Merrill Lynch U.S. High Yield BB-B (Constrained 2%)

- Thompson, Siegel & Walmsley LLC ("TSW") claims compliance with the Global Investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS® standards. TSW has been independently verified for the periods January 1, 2011 through December 31, 2021. The verification report is available upon request.  
A firm that claims compliance with the GIPS® standards must establish policies and procedures for complying with all the applicable requirements of the GIPS® standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS® standards and have been implemented on a firm-wide basis. Verification does not provide assurance on the accuracy of any specific performance report.
- TSW is an investment adviser, established in 1969, registered with the U.S. Securities and Exchange Commission, investing in domestic and international equities and fixed income securities for a broad array of clients. TSW is an indirect wholly owned subsidiary of Perpetual Limited and a direct wholly owned subsidiary of Pental (USA) Inc.
- TSW's list of composite descriptions and definitions, pooled fund descriptions for limited distribution pooled funds, and broad distribution pooled funds list are available upon request.
- TSW's policies for valuing investments, calculating performance, and preparing GIPS® Reports are available upon request.
- The composite includes fee-paying and non-fee-paying, fully discretionary segregated and pooled fund portfolios greater than \$1 million managed with the Multi-Asset Income strategy that invests primarily in common equities, preferred equities, and less than investment grade fixed income securities. From January 1, 2010 through April 30, 2014, this composite included one non-fee paying, fully discretionary portfolio. As of May 1, 2014, the composite consisted of all fee paying portfolios.
- The Gross and Net performance stated above reflects the deduction of trading expenses and the reinvestment of interest, dividends, and other income. Portfolio returns are net of all foreign non-reclaimable withholding taxes. Reclaimable withholding taxes are recognized if and when received. Gross performance does not include the deduction of investment management fees. Net performance reflects investment management fees charged based on the standard fee schedule below applied to any non-fee paying portfolios in the composite and actual management fees charged for fee paying portfolios in the composite. Starting May 1, 2011, TSW's portfolio level performance process began using a daily time-weighted, Modified Dietz, rate of return calculation, on a trade date basis using accruals for dividends and fixed income, while treating cash flows as beginning of day transactions. Daily performance periods are geometrically linked to create the monthly performance return.
- TSW requests that any third party investment management consultant provide our performance data only on a one-on-one basis. Please disclose the following: Gross performance results are presented before investment management fees. As described in TSW's Form ADV Part 2A, investment management fees for this strategy are billed quarterly based on the annual fee schedule shown below:

First \$ 50,000,000	0.55%	This composite includes one pooled fund:	Advisory Fee	Expense Ratio
Over \$ 50,000,000	0.45%	Transamerica Multi-Asset Income Fund	0.57%	0.72%

A portfolio's return will be reduced by these and other related expenses. The actual fee charged to an individual portfolio may vary from the stated schedule, depending on a number of factors, including type and size.
- The Multi-Asset Income composite creation date: December 31, 2009, Inception date: December 31, 2009. All portfolios represented in this composite were valued at calendar month-end. Annual rates of return are calculated by linking the monthly returns, using trade date valuations. As of June 10, 2019, the Strategic High Income composite has been renamed Multi-Asset Income. All performance is expressed in U.S. dollars.
- The benchmark utilized is the S&P 500® Index and based on total return. The Standard & Poor's 500 Index (S&P 500®) is an index of 500 stocks chosen for market size, liquidity and industry grouping, among other factors. The S&P 500® is designed to be a leading indicator of U.S. equities and is meant to reflect the risk/return characteristics of the large cap universe. Benchmark returns include interest and other earned income, but do not include any transaction costs, management fees or any other expenses. It is not possible to invest directly in an index.
- The composite used a blended benchmark, 60% S&P 500/40% Bank of America Merrill Lynch U.S. High Yield BB-B (Constrained 2%) Index, until January 31, 2011, which is now utilized as the secondary benchmark. Bank of America Merrill Lynch U.S. High Yield BB-B (Constrained 2%) Index measures all securities in the Bank of America Merrill Lynch US High Yield (Constrained 2%) Index rated BB1 through B3, based on an average of Moody's, S&P and Fitch, but caps issuer exposure at 2%. Index constituents are capitalization-weighted, based on their current amount outstanding, provided the total allocation to an individual issuer does not exceed 2%. The benchmark was then changed to the S&P 500® Index to allow for a better comparison since this product is viewed as a pure equity substitute with defensive characteristics. The new benchmark allows for better analysis to satisfy the strategy's investment objectives.
- Internal dispersion is calculated using the equal-weighted standard deviation of annual gross returns of all portfolios that were included in the composite for the full year. The statistical measurement of internal dispersion for composites with five (5) or less portfolios for the year is not considered meaningful and, accordingly, has not been presented. "n.m." = "Not Meaningful." The three-year annualized ex-post standard deviation measures the variability of the composite and the benchmark returns over the preceding 36-month period. It is not required to be presented when a full 36-months of composite performance is not yet available.
- The significant cash flow policy for this composite states: Beginning January 1, 2012, portfolios with a net cash flow that exceed 25% of the beginning market value of the portfolio for the month are removed from the composite. Portfolios are then re-included in the composite the following month.
- Historical performance results are not indicative of the future investment performance of TSW.
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## DISCLOSURE INFORMATION

**GENERAL DISCLOSURE:** Data as of December 31, 2022. Comments and general market related projections are based on information available at the time of writing and believed to be accurate; are for informational purposes only, are not intended as individual or specific advice, may not represent the opinions of the entire firm and may not be relied upon for future investing. Certain information contained in this material represents or is based upon forward-looking statements, which can be identified by the use of terminology such as “may”, “will”, “should”, “expect”, “anticipate”, “target”, “project”, “estimate”, “intend”, “continue” or “believe” or the negatives thereof or other variations thereon or comparable terminology. Due to various risks and uncertainties, actual events or results or the actual performance of an Account may differ materially from those reflected or contemplated in such forward-looking statements. Ned Davis charts are created by a third-party and are exempt from the internal compliance review process. Investors are advised to consult with their investment professional about their specific financial needs and goals before making any investment decisions. Past performance is not indicative of future results.

**HOLDINGS DISCLOSURE:** The information provided in this report should not be considered a recommendation to purchase or sell any particular security. There is no assurance that any securities discussed herein will remain in an account’s portfolio at the time you receive this report or that securities sold have not been repurchased. The securities discussed may not represent an account’s entire portfolio and in the aggregate may represent only a small percentage of the portfolio’s holdings. It should not be assumed that any of the securities transactions or holdings discussed were or will prove to be profitable, or that the investment recommendations or decisions made in the future will be profitable or will equal the investment performance of the securities discussed herein. Please note that this strategy invests in securities outside of the Index. A complete list of every holding and every holding’s contribution to performance during the period and the methodology of the contribution to return is available by contacting us at [TSWinfo@tswinvest.com](mailto:TSWinfo@tswinvest.com).

**INDUSTRY WEIGHTINGS & PORTFOLIO CHARACTERISTICS DISCLOSURE:** The industry weightings and portfolio characteristics are presented as of the date shown on this presentation and may change without notice. A complete list of industry weightings and individual security positions are available on request by contacting us at [TSWinfo@tswinvest.com](mailto:TSWinfo@tswinvest.com).

**PRINCIPAL RISK:** Risk is inherent in all investing. Many factors and risks affect performance. The value of your investment, as well as the amount of return you receive on your investment, may fluctuate significantly day to day and over time. You may lose part or all of your investment in your portfolio or your investment may not perform as well as other similar investments. An investment in the strategy is not a bank deposit and is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. You may lose money if you invest in this strategy.

**FIXED INCOME RISK:** Fixed Income investments may or may not be subject to different tax charges. Bond investments are extremely sensitive to changes in interest rates and other related economic conditions. In a rising interest rate or inflationary environment, bond prices may fluctuate quickly. In addition to pre-payment and other early principal pay back, interest and re-investment risk are also factors that should be considered.

**VALUE INVESTING RISK:** The prices of securities TSW believes are undervalued may not appreciate as anticipated or may go down. The value approach to investing involves the risk that stocks may remain undervalued, undervaluation may become more severe, or perceived undervaluation may actually represent intrinsic value. Value stocks as a group may be out of favor and underperform the overall equity market for a long period of time, for example, while the market favors “growth” stocks.

**EQUITY SECURITIES RISK:** Equity securities generally have greater risk of loss than debt securities. Stock markets are volatile, and the value of equity securities may go up or down, sometimes rapidly and unpredictably. The value of equity securities fluctuates based on real or perceived changes in a company’s financial condition, factors affecting a particular industry or industries, and overall market, economic and political conditions. If the market prices of the equity securities owned by the strategy fall, the value of your investment in the strategy will decline. Your portfolio may lose its entire investment in the equity securities of an issuer. A change in financial condition or other event affecting a single issuer may adversely impact securities markets as a whole.

For additional information regarding potential risks to your investment please see risk disclosures in our Form ADV Part 2A found here <https://www.tswinvest.com>.

## DEFINITION OF INDICES

S&P 500® Index	The index measures the performance of the large-cap segment of the market. Considered to be a proxy of the U.S. equity market, the index is composed of 500 constituent companies.
Russell 1000® Value Index	The Russell 1000® Value index measures the performance of those Russell 1000® Index companies with lower price-to-book-ratios and lower forecasted growth values. The Russell 1000® Value Index measures the performance of the 1000 largest companies in the Russell 3000® Index.
Russell 1000® Growth Index	The Russell 1000® Growth Index measures the performance of the large-cap growth segment of the US equity universe. It includes those Russell 1000 companies with relatively higher price-to-book ratios, higher I/B/E/S forecast medium term (2 year) growth and higher sales per share historical growth (5 years). The Russell 1000® Growth Index is constructed to provide a comprehensive and unbiased barometer for the large-cap growth segment.
Bloomberg Barclays U.S. Corporate High Yield Index	The Bloomberg US Corporate High Yield Bond Index measures the USD-denominated, high yield, fixed-rate corporate bond market. Securities are classified as high yield if the middle rating of Moody’s, Fitch and S&P is Ba1/BB+/BB+ or below. Bonds from issuers with an emerging markets country of risk, based on the indices’ EM country definition, are excluded. The US Corporate High Yield Index is a component of the US Universal and Global High Yield Indices.
ICE® BofAML Fixed Rate Preferred Securities Index	The ICE® BofAML Fixed Rate Preferred Securities Index tracks the performance of U.S. dollar denominated investment grade preferred securities issued in the U.S. domestic market.

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